



**Request for Proposals**

**RFP-MCC-2318**

**Property: Civic 53 and 25 Junction Road , Springhill NS Name: Shelby Hum**

**Closing Date: November 23, 2023, Closing Time: 2:00 pm AST**

**The Municipality of the County of Cumberland is currently accepting “Request for Proposals” from parties interested in:**

**Purchasing, 53 Junction Road, Springhill (PID 25230970/AAN 03057585), and 25 Junction Road, Springhill (PID 25230723/AAN 00383864).** The properties are located with frontage directly onto Junction Road. Both properties have new service laterals for water and sewer, along with new driveway curb cuts. 53 Junction Road (PID 25230970) has been migrated into the land registry. 25 Junction Road, Springhill (PID 25230723) has **not** been migrated into the land registry and will require completion prior to the sale of this property.

The potential Purchaser will be responsible for legals costs for migration, the preparation of an agreement of purchase and sale and any other related closing costs. The lands have access to central water and sewer however, connection of these services will be at the cost of the successful proponent. The property is being offered for tender as is where is.

**Council is seeking market value-based bids on these properties as a package, in addition to the criteria laid out below.**

Issuing an Invitation implies no obligation on the Municipality of the County of Cumberland to accept any submission, or a portion of any submission. The lowest of any submission will not necessarily be accepted.

Submissions will be scored based on the criteria/scoring noted below in the required information sections. A staff committee will review and score the submissions.

The Municipality may include a buyback provision in the Purchase and Sale Agreement with the successful bidder that would align with proposed timing for development of the lands.

**PROPOSAL INFORMATION**

Bid amount: \$ \_\_\_\_\_

Proponents name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Number: \_\_\_\_\_

Signature: \_\_\_\_\_

**1. Company Profile/ Bidder Background – Score 10%**

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**2. Project Proposal- Use of land- Score 30% - concept site plan or building elevations are accepted.**

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**3. Timing for development of the land- Score 30%. Please provide an anticipated start and finish schedule for the project.**

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**4. Bid Amount in Canadian Dollars (any applicable HST will be applied)- Score 30% -**

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The bid amounts will be scored utilizing the following formula.

$$\text{Price Score} = \text{LPP/TP} \times \text{PW}$$

Where:

LTP = Lowest Proposal Price of all Proponents/Bidders

TP = Proponent's Price

PW = Price Weighting (30 points)

**Proposals can be submitted via email or in person, submission received after closing time will not be accepted. Please utilize this Form in the Procurement section on our website. Additional information can be attached to the proposal form if not enough space is provided.**

**For any inquiries contact Glen Boone at 902-664-9544 or [gboone@cumberlandcounty.ns.ca](mailto:gboone@cumberlandcounty.ns.ca)**

**[www.cumberlandcounty.ns.ca](http://www.cumberlandcounty.ns.ca)**

**E-mailed to: [procurement@cumberlandcounty.ns.ca](mailto:procurement@cumberlandcounty.ns.ca)**

**Delivered in person to: 1395 Blair Lake Rd. Upper Nappan, NS B4H 3Y4**

*The Municipality of the County of Cumberland follows the Atlantic Standard Terms & Conditions for Goods and Services. Any discrepancy between this document and the Atlantic Standard Terms and Conditions; the Atlantic Standard Terms and Conditions shall prevail. Failure to comply with these Terms and Conditions could cause the Bidder's Bid to be disqualified.*